

We are an engineering company engaged in the development and production of specialized environmentally friendly refrigeration technology. The technology used and integrated by MIRAI INTEX with innovative solutions opens new horizons in the field of cooling at ultra-low temperatures, aiming to minimize the negative impact of human on the environment. We offer our employees a unique opportunity to be an active part of a growing company, the ability to gain unique experience in a very interesting and innovative field.

For our growing manufacturing plant in Brno we are currently looking for talented and driven colleagues for following positions:

SALES MANAGER

JOB DESCRIPTION:

- Finding and attracting new clients and partners.
- Work with the base of existing clients and partners of the company.
- Negotiation and conclusion of business contracts.
- Development and implementation of a strategy for the promotion of our products in the market.
- Participation in professional conferences and seminars, where you will present the company and continuously learn about developments and news in the field of the refrigeration industry.

REQUIREMENTS:

- University education in a technical direction; ideally with a focus on engineering.
- Experience in a similar position of ideally 3 years.
- Experience selling refrigeration equipment or other equipment to industry.
- Good user knowledge of working with a PC (especially MS Office).
- Experience with CRM systems and sales management programs.
- English language at a level enabling communication with foreign clients and partners.
- Driving license, active driver.

WHAT DO WE OFFER YOU:

- Interesting work in an international environment in a technologically unique field.
- Space for applying your experience with maximum possibilities of self-realization.
- Opportunity to actively participate in the growth and development of the company.
- Pleasant and motivated team.
- Very good financial evaluation of combinations of fixed salary + bonuses.
- Flexible working hours.
- Free coffee and drink at the workplace.

CLICK HERE AND SEND US YOUR
CV DIRECTLY

